





# COMPANY PROFILE

**Empowering Digital Innovation** 



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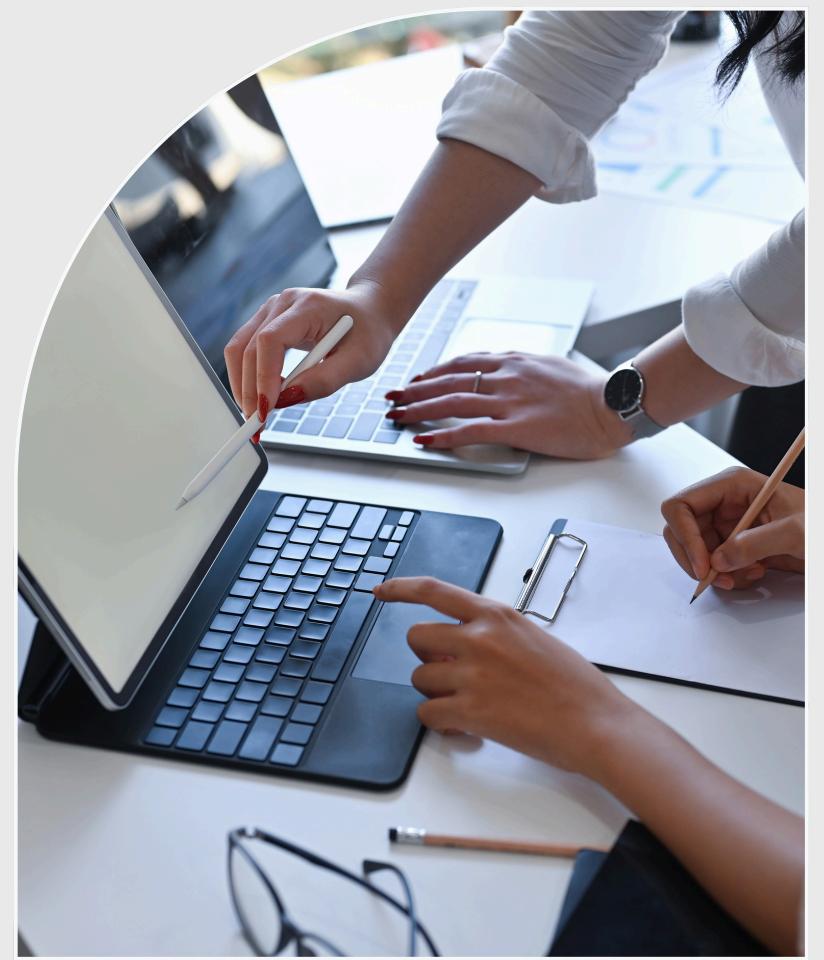


## Introduction

Azentra Technologies is a full-service software development and digital marketing agency dedicated to transforming your vision into reality. Whether you need cutting-edge software solutions or a powerful global marketing strategy, our team of experts is here to solve your toughest challenges.

We combine technical expertise with creative innovation to build scalable, high-performance digital products and then ensure they reach the right audience worldwide. From concept to execution, we handle every step with precision, helping businesses like yours thrive in an increasingly competitive digital landscape.







# Market Analysis

The global digital transformation market is projected to reach \$3.5T by 2026, with 70% of businesses prioritizing custom software solutions. Demand for Al-driven marketing automation grows at 28% CAGR, while 60% of SMBs lack technical expertise to execute. Our agency bridges this gap with integrated tech + marketing strategies.



Software development and digital marketing converge as businesses seek end-to-end digital growth partners. Agile methodologies, Al adoption, and data-driven campaigns now define industry success benchmarks.



#### **Target Audience**

Startups to enterprises needing scalable software paired with performance marketing. Ideal clients value ROI-focused innovation, with budgets for long-term digital infrastructure.





# Company Management



Pramit Gadhia
Chief Operations Officer

18 years of extensive experience in IT industry.

LinkedIn Profile



Tarak Pandya
Chief Financial Officer

23+ years of extensive experience in Finance Industry.

LinkedIn Profile



# Senior Management



Bhavik Kapadiya
Technical Head

8+ years of extensive experience in Technology.

LinkedIn Profile



Mohit Vandra
Digital Marketing Head

7+ years of extensive experience in Digital Marketing.

LinkedIn Profile



Sikha Gadhia
Creative Director

8+ years of extensive experience in Designing & Corporate Branding.

LinkedIn Profile



### **Our Team**



Sr. Backend Nodejs Developer



Dashrath Bhil Backend Nodejs Developer



Milan Gangal Sr. Full Stack Developer



Altab Vaghela
Frontend Reactjs Developer



Yash Panchal Sr. Web Developer



Archi Kalyani Social Media Executive



Janvi Motwani
SEO Executive



Shweta Bai
Social Media Executive



Aryan Panchal
Backend Nodejs Developer



Prinali Dilipo
Business Development
Executive



# Company Vision & Mission

### Vision

To revolutionize the digital landscape by crafting transformative experiences that empower businesses to rule their domains.

### Mission

Innovative technology and expert-led strategies enable us to deliver tailor-made software and marketing solutions that deliver measurable results.





# Why You Should Choose Us?

## Expert in Online Growth

Our certified specialists have scaled 100+ businesses globally—combining technical mastery with growth hacking strategies to dominate your niche.



#### **Tailored Strategies**

Your business is unique. We reject one-size-fits-all playbooks, crafting custom roadmaps aligned with your goals and market dynamics.



#### **Data-Driven Results**

We don't guess; we test. Advanced analytics and AI tools track every campaign, delivering measurable ROI and continuous optimization.



#### **Cost-Effective Solutions**

Maximize your budget with lean, high-impact strategies no bloated retainers, only scalable solutions tailored to your growth stage.





# Our Services



### Development Services



- Custom SaaS Solutions
- Enterprise Software
- Desktop Applications
- Database Management
- API Development & Integration

# Mobile App Development

- iOS App Development
- Android App Development
- Cross-Platform Apps
- Hybrid Apps
- App UI/UX Design



#### **Website Development**

- Custom Design Integration
- Frontend Development
- Backend Development
- E-commerce Development
- CMS Development



- CI/CD Pipeline Setup
- Cloud Migration
- Containerization
- Infrastructure as Code
- Monitoring & Logging



### Marketing Services



#### SEO



#### **Social Media**

- Search Engine Optimization (SEO)
- PPC Advertising (Google/Meta Ads)
- Social Media Marketing & Management
- Performance marketing

- Social Media Strategy
- Content Creation
- Platform Management
- Analytics & Reporting



#### **PPC**



#### **Content Marketing**

- Search Advertising
- Display & Video Advertising
- Shopping Ads (eCommerce)
- Social Media Advertising
- Local PPC & Hyper-Targeting

- Strategic Content Planning
- Blog & Article Writing
- Website Content Development
- Visual & Interactive Content
- Lead-Generation Content



### Designing Services



#### **Graphic Design**

- Brand Identity
- Marketing Collateral
- Social Media Graphics
- Infographics
- Packaging Design



#### Web Design

- Website Design
- Responsive Design
- Email Template Design
- Interactive Design
- WordPress/Shopify Theme Design



#### **UI-UX Design**

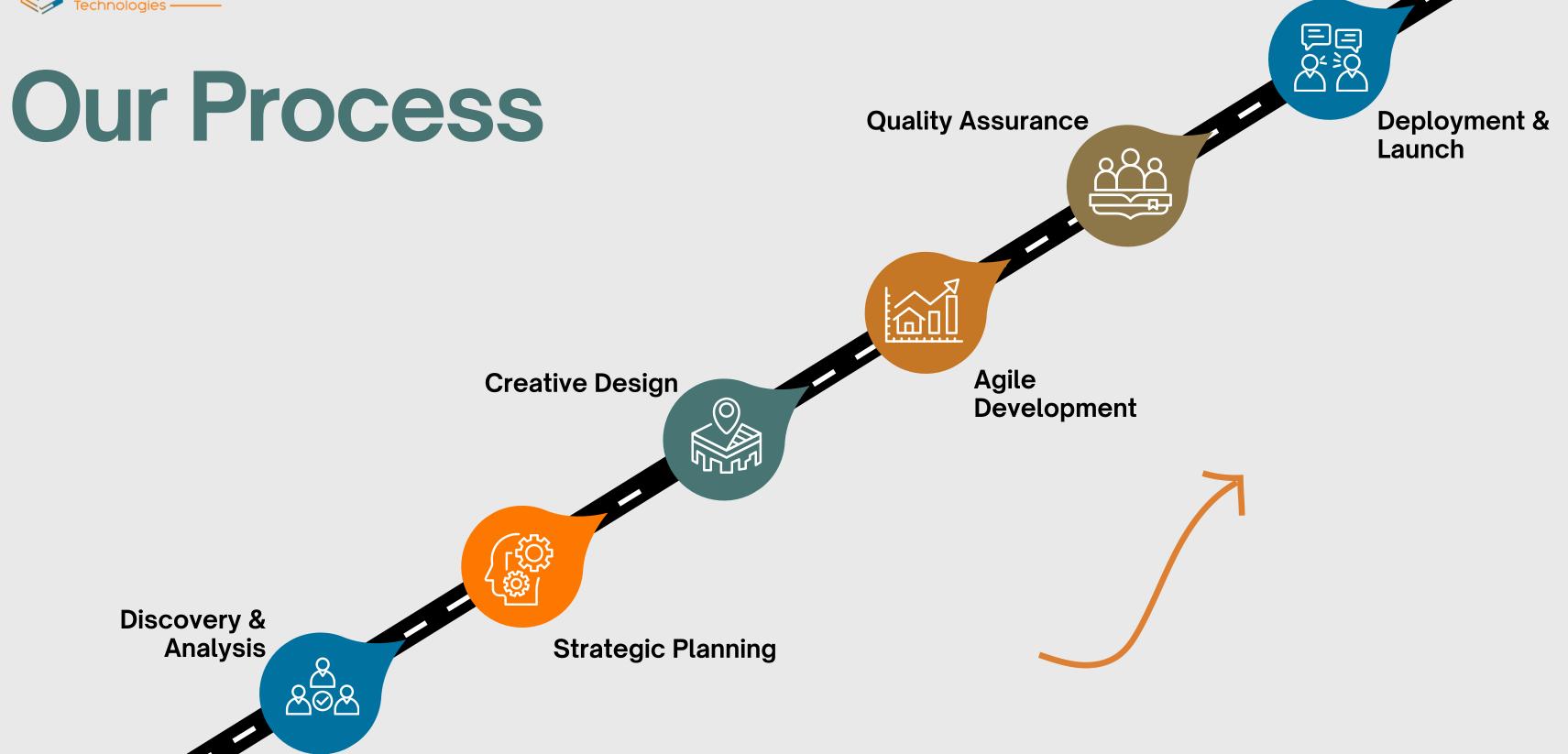
- User Research
- Wireframing & Prototyping
- Mobile App UI Design
- Web App Dashboard Design
- Design Systems & Style Guides



#### **Print Design**

- Editorial Design (Magazines, Books)
- Stationery Design
- Billboards & Large Format Prints
- Event Materials (Invitations, Banners)







# Technology Integrations

Comprehensive Technology Audit

Backend & Frontend Development



Strategic Integration Roadmap

**API Development for Seamless Integration** 



# Project Approach



**Discovery** 

& Audit

Evaluate potential markets before expanding the business.



Strategic Planning

Adapt products or services to fit the new market's needs.



Execution & Development

Execute the launch strategy to enter new markets.



Optimization & Scale

Review expansion results and plan continued growth.











# Challenges For Businesses

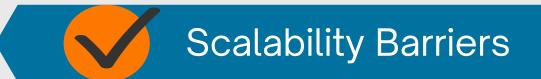












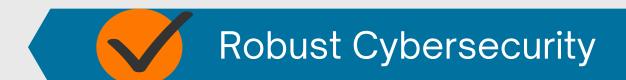


## Solution We Provide











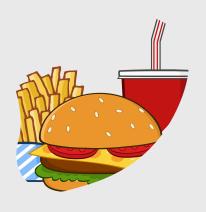




# Industries We Serving







**Food & Drinks** 



**Real Estate** 



**IT & Software** 



**Education** 



Travel



Lifestyle



Logistics



**FMCG** 



**Ecommerce** 

### Website Development Portfolio

#### **Hospitality Sector**









**White Horse Dover** 

**County Members** 

The Red Lion

**Swan Swagat** 









### Website Development Portfolio

#### **Corporate Sector**







**ASK Group** 

















TRK Finance



**STATS Energy** 









## **Our Clients**



























Software Development

Azentra Technologies crafts powerful, scalable software solutions designed to improve the operations and growth of your organization. To build custom applications that streamline workflows, enhance productivity, and deliver exceptional user experiences, our developers utilize cuttingedge technologies including artificial intelligence, cloud computing, and Internet of Things.



#### **Custom Solutions**

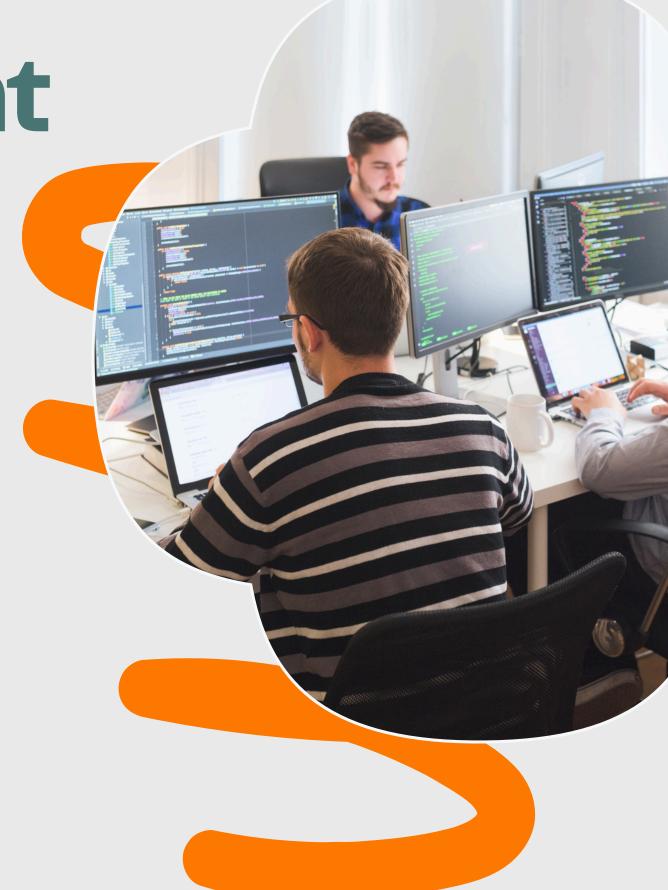
We specialize in developing tailored software that aligns with your unique requirements. From CRM and ERP systems to automation tools and data analytics platforms, our solutions are designed to integrate seamlessly with your existing infrastructure while futureproofing your digital ecosystem.



#### End-to-End Development

The full-cycle development process includes concept development, UI/UX design, coding, testing and post-launch support. To ensure your software meets the demands of today and adapts to those of tomorrow, we prioritize clean architecture, strong security protocols, and scalable frameworks.







# Development Objectives

Engineering innovative, scalable, and secure digital solutions that drive business growth and operational excellence.



### **Technology integration**

Leverage AI, cloud computing, and IoT to build future-ready applications.



### Scalable architecture

Modular systems designed for seamless upgrades and business growth.



### Security & compliance

Enterprise grade protection with audits and data safeguards.



#### Performance Focus

Optimized solutions tested for speed and flawless user experiences.



# Development Strategies

We combine technical expertise with agile methodologies to deliver high-performance digital solutions. Our approach balances innovation with practicality, ensuring scalable, secure, and usercentric applications.



#### **Agile-Driven Development**

Agile sprints with continuous feedback loops for faster delivery and adaptive solutions.



#### **User-Centric Architecture**

Modular, scalable designs built around seamless customer experiences and future growth.



#### **DevOps & Automation**

CI/CD pipelines and automated testing for efficient deployments and reduced downtime.



#### Future-Ready Tech Stack

Cutting-edge tools (AI/ML, cloud-native) to ensure long-term relevance and performance.



# Digital Marketing

Azentra Technologies offers a comprehensive digital marketing strategy that amplify your brand's visibility, engagement, and conversions based on data. To deliver measurable results across search engines, social media platforms, and email platforms, we combine cutting-edge tools with creative storytelling.



#### Strategic online presence

Search engine optimization (SEO), content marketing, and social media management are among the services we offer to build and strengthen your digital footprint. We turn clicks into loyal brand advocates by creating campaigns based on analytics and consumer insights.



#### Performance-driven advertising

We ensure that your budget delivers maximum impact with paid media from Google Adwords to social promotion. We optimize strategies for peak efficiency using precise audience targeting, A/B testing, and real-time optimizations.







# Marketing Objectives

To amplify your brand's digital presence and deliver measurable business growth through strategic, data-driven marketing solutions.



### **Increase Brand Awareness**

Deliver measurable business growth through strategic, data-driven marketing.



#### **Boost Customer Engagement**

Enhance brand recognition through targeted social media and SEO campaigns.



### **Drive Sales Growth**

Optimize revenue generation with performance ads and email automation.



### **Expand Market Reach**

Reach new markets with geo-targeting, influence partnerships, and localized SEO.



# Marketing Strategies

We craft data-driven, multi-channel marketing campaigns tailored to your brand's unique goals. Our strategies blend creativity and analytics to maximize engagement, conversions, and long-term growth.



#### **Content Marketing**

We develop high-quality, value-driven content (blogs, videos, infographics) that educates and engages your audience while establishing your brand as an industry authority. Our SEO-optimized content boosts organic reach and drives targeted traffic to your platforms.



#### **Social Media Marketing**

From platform-specific campaigns to influencer collaborations, we build a dynamic social media presence that fosters community engagement. Our data-backed strategies enhance brand loyalty, increase followers, and drive meaningful interactions.



#### **Email Marketing**

We design personalized, segmented email campaigns that nurture leads and retain customers. Through automation and A/B testing, we optimize open rates, click-throughs, and conversions for measurable ROI.



#### **Search Engine Optimization**

Our technical and on-page SEO strategies improve your website's visibility on search engines. By targeting high-intent keywords and optimizing the user experience, we attract qualified traffic that converts into customers.



# Measurement and Evaluation

We implement rigorous tracking systems to quantify your marketing ROI and software performance. Our data-driven approach ensures every strategy is optimized for maximum impact, with clear benchmarks for success across all digital channels.

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#### **Performance Metrics**

We track KPIs including conversion rates, customer acquisition costs, engagement levels, and technical performance indicators. Custom dashboards provide visibility into what's working, with metrics tailored to your specific business objectives.



#### **Regular Reporting**

Receive comprehensive reports with actionable insights, progress toward goals, and competitive benchmarking. Our presentations translate complex data into clear strategic recommendations for stakeholders at all levels.







## **Group Companies**

#### **Financial Sector:**

Accounts Solutions Kingdom (ASK) Group Ltd TRK Finance trading style of TRK Commercial Ltd









### **Energy Sector:**

**STATS Energy Solutions Ltd** 







### **Our Locations**



#### **Azentra Technologies Limited**

**Head Office** 

Havelock Hub, 14 Havelock Place Harrow, United Kingdom, HA1 1LJ



+44 7853 052694

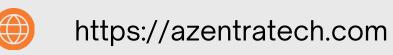


#### Azentra Technologies Pvt. Ltd

Operations & Development

1115 Ganesh Glory, Jagatpur Road Ahmedabad, Gujarat, India - 382481









# LET'S GET YOUR PROJECT STARTED!

We'd love to hear from you. Reach out via phone, email, or our website contact form, and let's begin crafting solutions tailored to your unique business needs. Your digital transformation starts with a simple conversation.

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- sales@azentratech.com
- +44 7853 052694





